



Immersive Audio & Intelligent Surveillance

Advanced audio and defense technologies for immersive experiences and intelligent security.

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 - Technology development and commercialization risks
 - Manufacturing and supply-chain challenges
 - Dependence on key personnel and partners
 - Competitive market conditions
 - Government procurement uncertainties
 - Regulatory, privacy, and data-security requirements
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Who We Are

MARZIANI InMERSION SYSTEMS™ is a Delaware-based technology company developing advanced immersive audio platforms for entertainment, cultural, and professional environments. Its proprietary **Planar Matryxx™ technology** creates coordinated sound fields for theme parks, museums, galleries, immersive art installations, cinemas, theaters, concert venues, live entertainment facilities, and gaming spaces.

Through **BARANDIKO**, the company also develops **intelligent surveillance and border-security systems** for government and national security applications. The business combines proprietary technology, custom engineering, precision manufacturing, installation support, and long-term technical assistance to deliver solutions tailored to each customer's environment and operational requirements.



Mission

To create advanced audio and surveillance systems that deliver precise performance, reliable operation, and improved experiences across commercial and government environments.

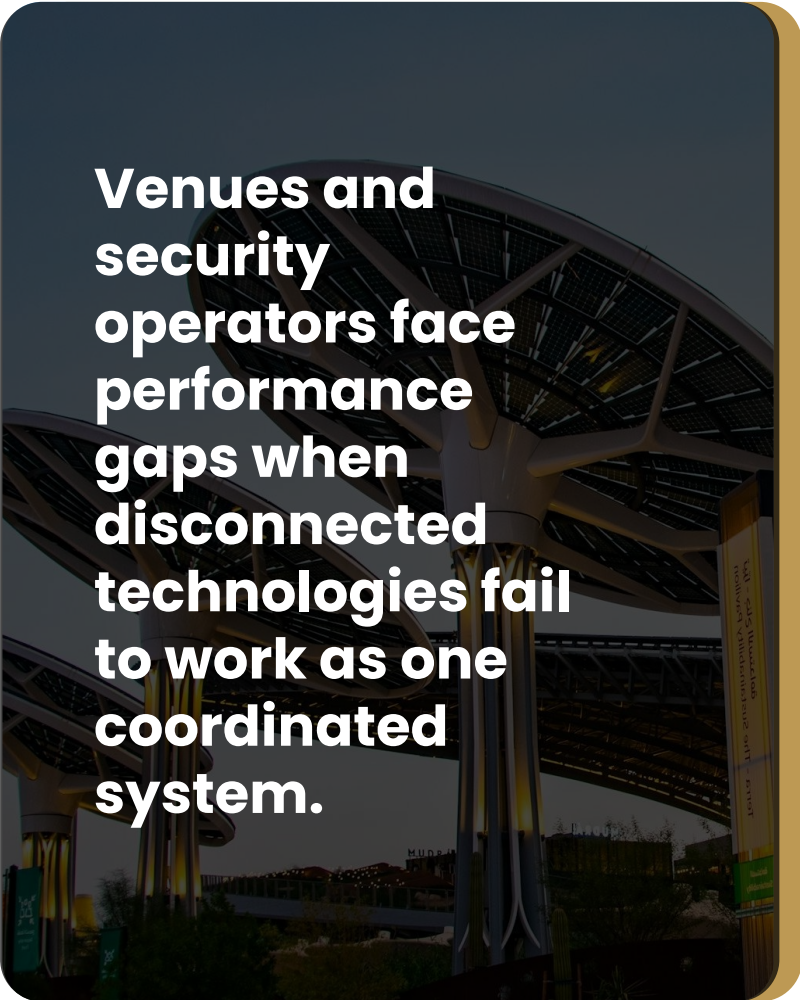


Vision

To become a leading provider of coordinated sound-field and intelligent security technologies for immersive venues, defense organizations, and critical operational environments.

Problem

Fragmented Systems Limit Immersion and Security

A dark, atmospheric photograph of a modern architectural structure with a large, curved, metallic roof and illuminated columns, serving as the background for the problem statement.

Venues and security operators face performance gaps when disconnected technologies fail to work as one coordinated system.

01

Uneven Audio Coverage

Point-source speakers create hot spots, dead zones, reflections, & inconsistent listening quality.

02

Limited Spatial Immersion

Visible sound sources weaken realism across experiential spaces.

03

Operational Complexity

Conventional systems require more power, infrastructure, and maintenance.

04

Fragmented Surveillance

Separate sensors, cameras, drones, & operators can delay detection, verification, and response.

Expanding Demand for Advanced Audio and Surveillance

Entertainment venues are upgrading visitor experiences, while government agencies need wider, faster, and more automated monitoring across large and remote locations.

\$2.2B

Planned upgrades by eight major U.S. and Canadian cinema chains, including immersive sound systems.

300M+

Expected North American theme park visits in 2024, supported by more than \$32 billion in visitor spending.

104,000

Museums operating worldwide, creating broad demand for immersive and zoned sound installations.

1,450

Unattended ground sensors added along the U.S. northern border between fiscal years 2019 and 2024.

57%

Northern-border stations that reported radio communication problems affecting field operations.

\$2.72T

Worldwide military spending in 2024, as more than 100 countries increased defense expenditure.

Conventional speakers can create uneven sound and leakage, while security networks often rely on disconnected sensors and manual monitoring. This creates demand for coordinated audio and integrated surveillance with technical support.

Introducing MARZIANI InMERSION SYSTEMS™ & BARANDIKO

The company addresses these challenges through specialized platforms built around coordinated fields, engineered control, and application-specific deployment.

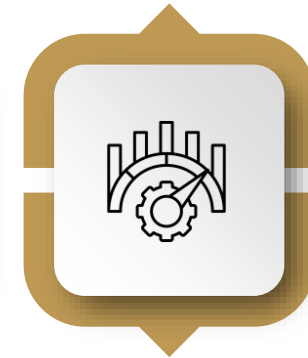
Tailored Engineering

Systems match each venue's layout, acoustics, mounting, and operating needs.



Scalable Systems

Avvolgente, Campo, and Nucleo serve large, zoned, and compact spaces.



Unified Sound Field

Planar Matryxx™ creates even coverage through one coordinated wavefront.

Seamless Integration

Thin arrays fit into architecture, vehicles, galleries, and stages.

Intelligent Surveillance

BARANDIKO combines acoustic sensing, AI, cameras, drones, and encrypted connectivity.

The company serves immersive venues and mission-focused surveillance applications.

Complete Audio and Security Solutions

MARZIANI InMERSION SYSTEMS will combine proprietary technology, engineering, manufacturing, installation, and long-term support to serve commercial entertainment, cultural, defense, and government markets.



Immersive Audio Platforms:

Custom Avvolgente™, Campo™, and Nucleo™ systems using Planar Magnetic Matryxx™ and Planar Dynamic Matryxx™ for attractions, museums, galleries, cinemas, theaters, venues, live entertainment, gaming, and other commercial spaces.



Professional Audio Products:

Marziani® Songo, Viva, Ondo, Audace, Lucido, Puro Single, Puro Double, Sonora, and Brio, available as individual components, complete packages, or customized configurations for professional entertainment environments.



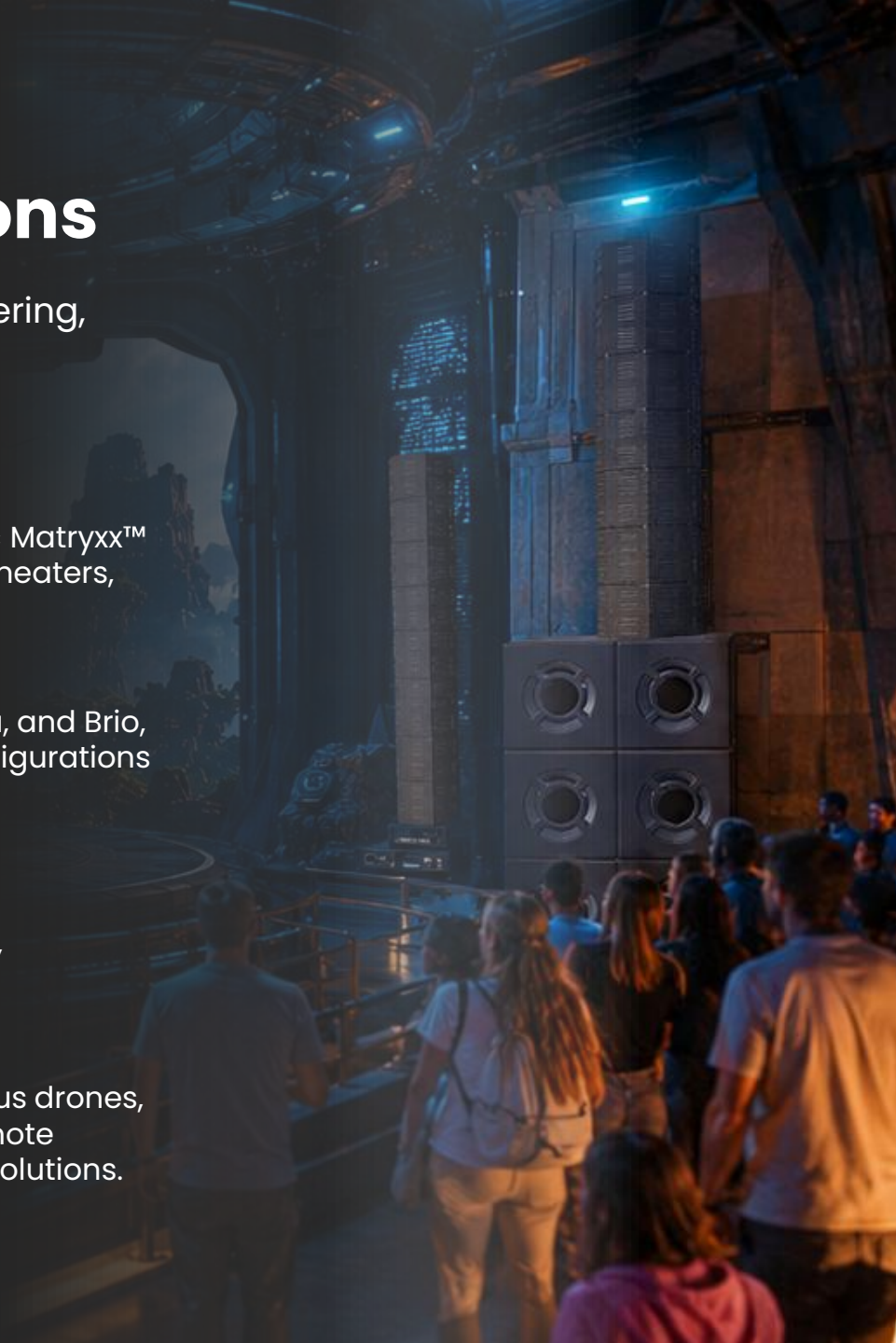
Engineering and Installation Services:

Acoustic consultation, system design, technical planning, documentation, manufacturing coordination, installation support, commissioning, calibration, optimization, consulting, maintenance, and long-term technical assistance.



BARANDIKO Defense Systems:

AI-enabled surveillance combining directional microphones, DSP, autonomous drones, real-time monitoring, long-range detection, reduced false alerts, fixed or remote deployment, C-SWAP platforms, & customized border and national security solutions.

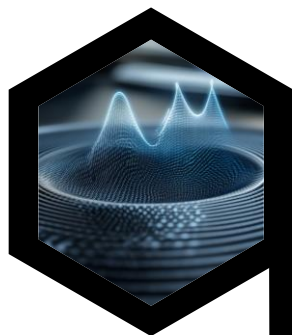


Powering Coordinated Fields Through Advanced Engineering

The technology platform combines acoustic physics, proprietary transducers, deterministic software, intelligent sensing, and ruggedized equipment to manage sound and surveillance environments.

Planar Wave Propagation

Phase-aligned panels create long-throw sound with reduced interference.



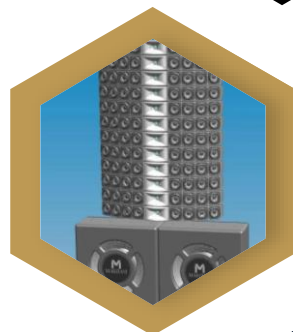
Planar Magnetic Matryxx™

Uses aerospace film, conductive traces, neodymium magnets, and aluminum stators.



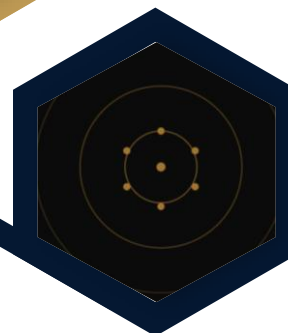
Planar Dynamic Matryxx™

Full-range drivers provide low resonance, strong displacement, controlled dispersion, and scalable coverage.



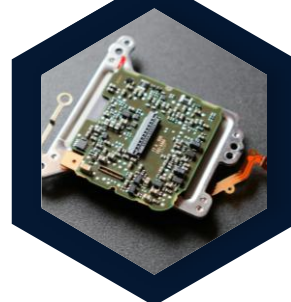
Efficient Output

The array lowers power demand, preserves clarity, and limits structural vibration.



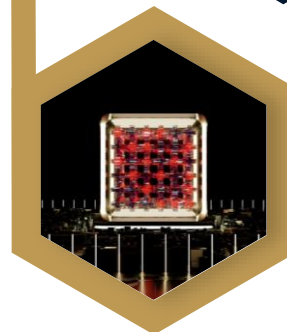
Deterministic Control

AI supports development, while compiled software synchronizes drivers predictably.



BARANDIKO Stack

Directional microphones, DSP, imaging, drones, mesh networking, and remote monitoring support security operations.



From Venue Engineering to Intelligent Monitoring

MARZIANI InMERSION SYSTEMS™



Venue Assessment

Reviews layout, acoustics, audience flow, and operational needs.



System Configuration

Selects Avvolgente™, Campo™, or Nucleo™ using the appropriate Matryxx™ technology.



Coordinated Sound Field

Synchronized panels deliver even coverage across the venue.



Installation and Calibration

Manufactures, installs, commissions, and tunes each system.



Long-Term Support

Provides maintenance, technical assistance, and performance optimization.

BARANDIKO



Threat Detection

Microphones, cameras, and sensors continuously monitor the area.



AI Analysis

Processes data to identify threats and reduce false alerts.



Verification and Tracking

Imaging systems confirm and follow detected activity.



Drone Response

Autonomous drones inspect and verify potential intrusions.



Remote Monitoring

Security teams receive live intelligence through encrypted controls.

Market Size

Global Professional Audio and Border Security Market

The business serves global professional audio and border security markets with advanced sound and integrated surveillance systems.

TAM

Complete worldwide opportunity across professional audio and border security markets.

SAM

U.S. opportunity across venues, government, defense, and critical infrastructure.

SOM

Early-stage share from system sales, projects, maintenance, and support.

TAM

\$54.40 Billion

SAM

\$18.61 Billion

SOM

\$18.61 Million

Identifying Our Commercial and Government Customers

MARZIANI InMERSION SYSTEMS™ and BARANDIKO serve organizations requiring precise acoustic performance, dependable operation, intelligent monitoring, and solutions engineered for demanding physical environments.

- 
- A faint, light gray world map serves as the background for the central content area, which is enclosed in a rounded rectangle with a gold border. The map shows the outlines of continents and major landmasses.
- **1,273** amusement and theme-park establishments in the US
 - **1,600** members of The Themed Entertainment Association.
 - **7,113** businesses in the US entertainment-complex industry.
 - **9,300** arcade gaming centers in the world.
 - **5,000** location-based virtual-reality installations worldwide.
 - Over **420** immersive-art venues were operating worldwide.
 - **35,000** active museums in the US.
 - More than **800** music festivals are held annually in the US.
 - **2,000** noise-control & acoustical consultants practice in the US.
 - **6,681** audiovisual consultants in the US.
 - **6**-armed services, and 11 unified combatant commands in the US.
 - **80,000** officers in nine agencies and offices in the US Department of Homeland Security.
 - **115** coast guard organizations in 99 countries and regions.
 - **3,300** public-use airports within the U.S
 - **3,300** electric utilities, 148,000 public water systems and **3,000** pipeline companies in the US.
 - **1,079** publicly operated state or federal confinement facilities in the US.
 - **113,688** security-services businesses operated in the US.
 - **30,466** companies held Department of Defense-only prime contracts in fiscal year 2023.
 - **4,251** cybersecurity businesses in the US.
 - **193** member states of the UN, and 223 prison systems globally.

The Competition

Standing Out in a Crowded Market

Side by Side Comparison							
Experienced Acoustic Engineering Leadership	✓	✓	✓	✓	✗	✓	✗
Strong Intellectual Property Portfolio	✓	✓	✓	✓	✓	●	●
Immersive Long-Throw Audio Performance	✓	✓	✓	●	✗	●	✗
Dual Commercial/Defense Market Applications	✓	●	●	✓	✓	✗	✗
Proprietary Planar Magnetic Technology	✓	✗	✗	✗	✗	✗	✗

Why Us?

Proprietary Technology

Patents-pending Planar Matryxx™ creates coordinated, uniform sound fields.

Dual-Market Potential

The business serves immersive venues and defense applications.

Experienced Leadership

The team brings acoustic, engineering, manufacturing, commercial, and legal expertise.

Precision Manufacturing

Individually bench-tested systems support dependable long-term performance.

Connecting with Commercial and Government Buyers

The market-entry approach combines consultative selling, specialist channels, physical demonstrations, and direct engagement with decision-makers responsible for complex entertainment or security environments.



Engineered Commercial Sales

Assess venue footprints, acoustic conditions, operating requirements, and project timelines before proposing tailored Avvolgente™, Campo™, Nucleo™, or standalone Marziani® configurations.

Reseller and Integrator Partnerships

Expand distribution through value-added resellers, audiovisual specialists, installation firms, defense contractors, and security organizations capable of supporting complex deployments.

Demonstrations and Pilot Programs

Present Planar Matryxx™ performance and BARANDIKO detection capabilities through industry exhibitions, venue showcases, field testing, and government trials.

Government Contract Development

Engage homeland security bodies, military agencies, policymakers, procurement teams, and national security stakeholders while integrating with existing infrastructure.

Leadership Across Technology, Operations, Strategy, and Corporate Growth

Jos Daniel

President

- Leads strategy, funding, IP, and commercialization.
- Expands audio and BARANDIKO market adoption.
- Brings AI, acoustics, imaging, and business expertise.



N. Danny Shulman

Legal Counsel

- Advises on governance, fundraising, and securities.
- Supports financing and capital-market transactions.
- Guides IPO readiness and IP protection.



Dr. Dragoslav Colich

Chief Technology Officer

- Directs acoustic research and product innovation.
- Created Planar Matryxx™ technology.
- Brings decades of planar-magnetic expertise.

Wayne R. Howe

Special Advisor

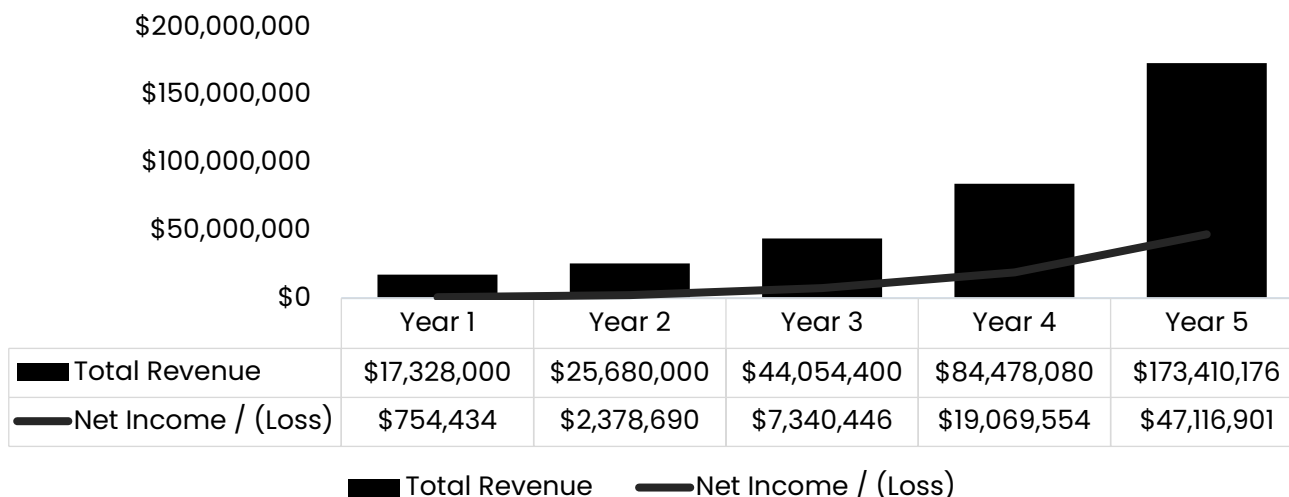
- Brings 18+ years in IP and 20+ years in advanced R&D.
- Offers 10+ years as a registered patent agent.
- Holds 72 issued U.S. patents and guides commercialization strategy.

Revenue Drivers and Projections

Building a Scalable Technology Revenue Base

The financial projections outline the company's expected revenue and expense performance, supported by income from commercial audio systems, technical services, and BARANDIKO security solutions.

Financial Highlights



Revenue Streams

- Immersive Audio System Sales
- Professional Audio Product Sales
- Customized System Configurations
- Acoustic Engineering Service
- Installation and Commissioning
- Calibration and Optimization
- Technical Consulting
- Maintenance Support
- BARANDIKO Surveillance Systems
- Customized Defense Solutions

\$76.7M

Cumulative Net Profit



\$345M

Cumulative Revenue



15.3%

Average Annual ROI



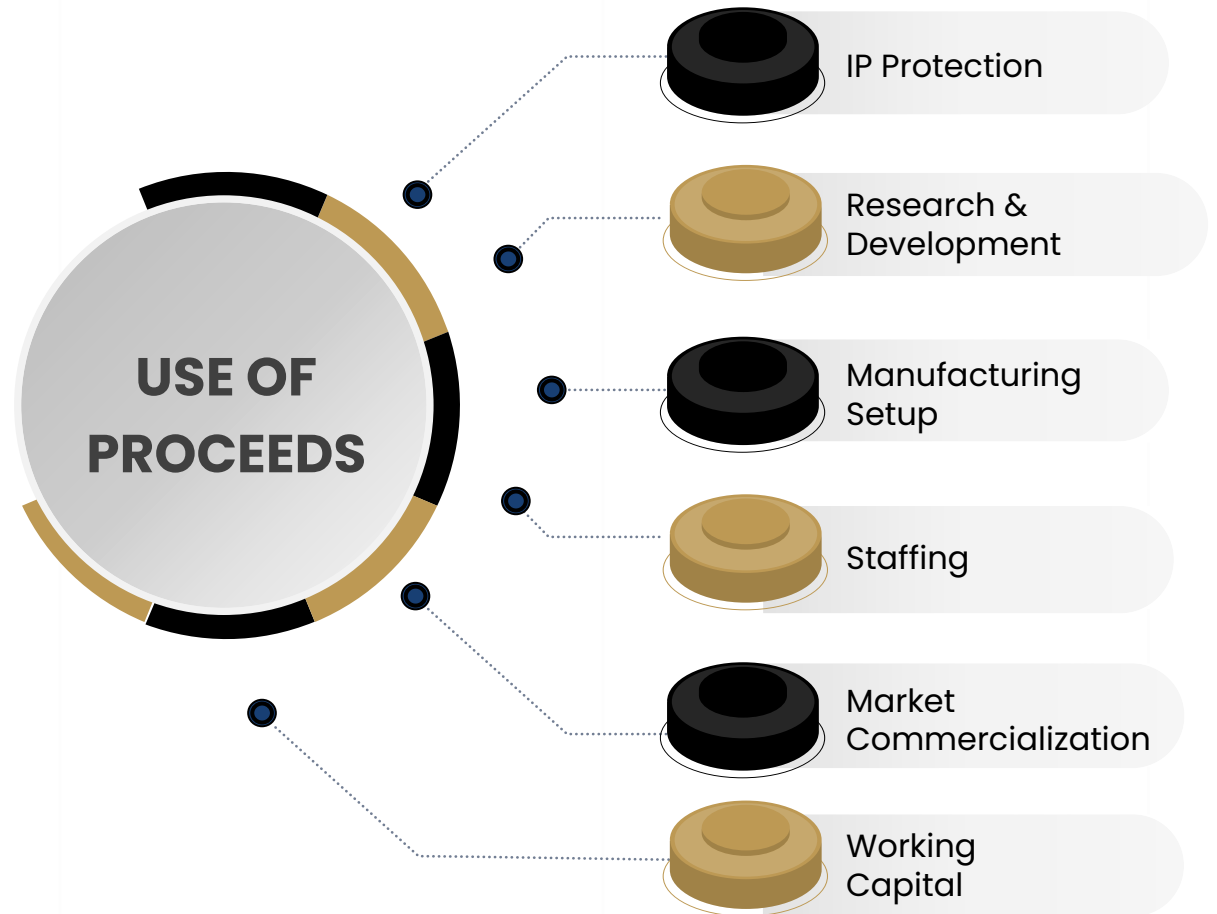
The Ask

Advancing Commercialization and Long-Term Growth

The company is seeking external funding to commercialize MARZIANI InMERSION SYSTEMS™ and BARANDIKO, strengthen operational capacity, and support future market deployment.

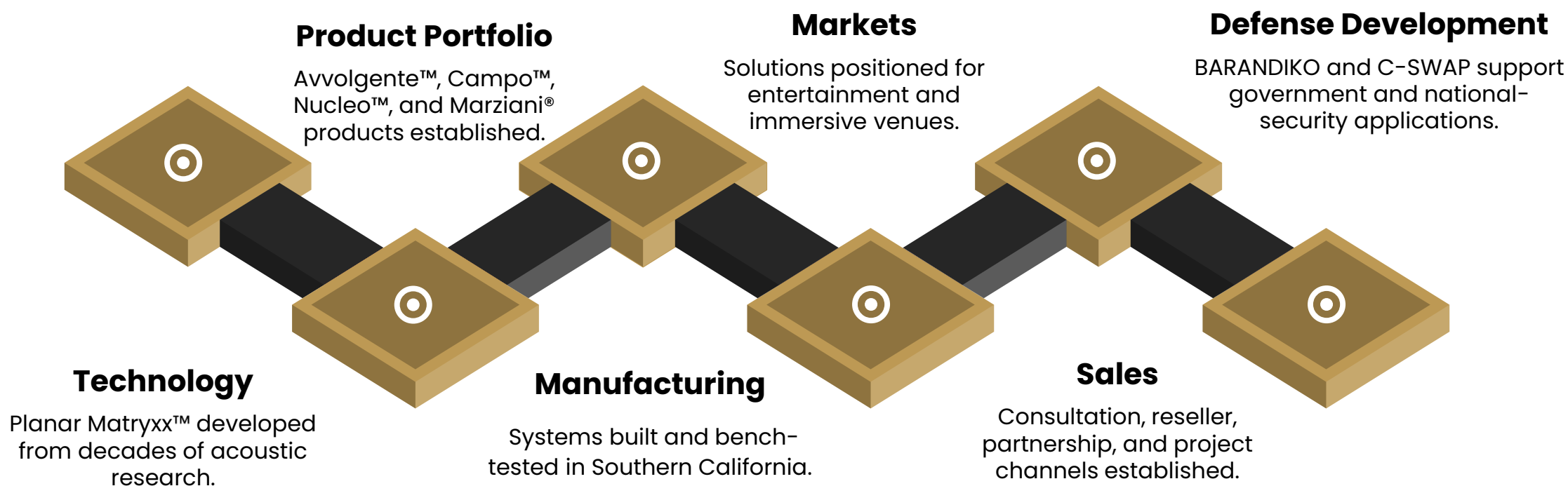
\$100,000,000

The investment will help scale the company's proprietary technologies, expand commercial and government adoption, and support its long-term IPO objective.



Advancing Technology Toward Commercial Scale

The company has progressed from long-term acoustic research into established products, manufacturing capability, commercial positioning, and defense-focused development.



These milestones demonstrate technical maturity and commercial readiness.



Let's Engineer Your Next Experience

Venue operators, designers, partners, government organizations, security contractors, and investors can contact the team regarding immersive audio, engineered installations, strategic partnerships, and surveillance applications.

Start a Conversation with Our Team



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#145 Wilmington, DE 19801



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support@marziani.ai
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Website

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